

El Paso Electric Solar Photovoltaic System Pre-Qualification STATEMENT OF QUALIFICATIONS (SOQ)

Statement of Purpose

El Paso Electric Company (“EPE”) is currently seeking to pre-qualify interested parties (“Party”) capable of providing renewable energy services including: design, installation; commissioning; operation; maintenance; and ownership for a 20MW solar photovoltaic system (“PV services”). The solar PV system is expected to be located on land within the Fort Bliss military reservation in the El Paso, Texas area.

EPE expects to issue a Request for Proposal (“RFP”) at a later date to secure the listed PV services. The RFP will be issued to the pre-qualified parties, after which EPE expects to negotiate up to a 25 year Purchase Power Agreement (“PPA”) with the selected bidder for the purchase of the energy from the system over a specified term period. EPE expects to enter into a multi-year agreement for the term of the PPA with the US Army to serve Fort Bliss with a reliable source of renewable energy.

SOQ Format

EPE expects to receive a Statement of Qualifications (“SOQ”) submittal from each interested party that provides all the information requested and reflects the capabilities of each individual party. Responses submitted as part of this SOQ must be concise and formatted in accordance with the sequence noted below. The SOQ should be mechanically bound and should be limited to not more than 30 (8.5 inch X 11 inch) pages, printed on both sides, excluding covers and dividers. Dividers should separate each section of the SOQ, and the tabs should be labeled with the section numbers listed below.

Cover Page/Letter

- Title: EPE Solar Photovoltaic 20MW System Provider Pre-Qualification
- Date:
- Party Name:
- Address:
- Name of Contact Person:
- Telephone Number:
- Fax Number:
- E-mail Address:
- Letter briefly introducing the Party and description of why the Party is qualified to perform the work required by EPE

TAB - 1 Qualifications of the Party

Please provide the following information about the qualifications of the Party

- Organizational chart(s) to include names, roles, and company affiliation for each aspect of the project
- Résumés of key personnel assigned to the project. Limit each résumé to two pages and include any and all certifications/licenses related to project
- List of proposed major subcontractors. If not available, list of type of services that are subcontracted and past subcontractors.
- Any additional information demonstrating qualifications of the Party
- Proposed project plan for execution of a 20MW solar generation facility.
- Financial firms that will provide construction and permanent financing for anticipated project, including points of contact at said firm.
- Legal representation and point of contact.

TAB - 2 Project History and Experience

The capability and experience must be demonstrated to provide assurance that the Party, as well as any other party involved, has adequate competence, resources and skills to complete, own and operate the project over the entire term. Please provide the following information:

- Description of technical experience, specifically with respect to solar renewable generation facilities and collaboration efforts with electric utilities
- Ownership and end-user(s) of past projects
- Description of three relevant past projects, of similar size or larger, completed by the Party including the following information:
 - Customer Contact Name, Email, and Phone Number
 - Type of Project and Photo
 - Project Location (City and State)
 - Project Start and Completion Date (including permitting and design through commercial operation)
 - Project Rated Capacity
 - Total Project Value in US Dollars
 - Type of Equipment Installed
 - Type of Mounting
 - Project Footprint (square feet or acres)
 - Last 12 Months of Performance Data (kWh monthly values)
 - Average Actual Annual Output versus Predicted Annual Output Since Project Inception
 - Interconnection description (distribution or transmission level)
 - Other firms involved in the project and their role

TAB - 3 Operating and Maintenance (“O&M”) Experience

- Number and description of solar renewable generation facilities for which the Party is currently providing O&M services (including length of time facilities have been in operation)
- Resources dedicated to the O&M services
- Technology used to monitor facility
- Personnel qualifications to operate and maintain facility
- General description of O&M plan
- Capability of obtaining access onto Ft. Bliss property
- Ability to obtain security clearances, if necessary

TAB – 4 Financial Information

Financial viability must be demonstrated to provide assurance that the Party, as well as any other party involved, has adequate financial capability. The SOQ must include the following information:

- Recent Annual Report for the Party, and any other parties involved, or recent copy of audited (or Reviewed) income statement, balance sheet and cash flow statement
- Provide, for the three most recent fiscal years, an Annual Report or consolidated income statement and balance sheet
- Investment rating of Party or its parent company by Moody’s and/or Standard & Poor’s, as applicable
- Description of any current credit issues raised by rating agencies, banks, or accounting firms
- Provide Financer Dun and Bradstreet (D&B)
- Provide description of proposed project financing plan and sources of project capital with contacts of capital financing partners

TAB - 5 Project Controls

Describe methodology for project management including design, permitting, installation, inspection, testing and commissioning. Include an example description of project cost and schedule controls and communication plans.

TAB – 6 Other

Any additional information you wish for EPE to consider as part of the SOQ. (Limit to three pages)