



P.O. Box 982
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November 14, 2017

Amendment 002 EPE-50062135-MM New Mexico Energy Efficiency and Load Management Programs

This amendment accomplishes the following:

01. Answer questions submitted by contractors.

Q45: In Section 4.2.D (“Tab 4”), the RFP states: “Each proposal must also describe EPE’s expected role in program marketing.” Will EPE provide customer data for the purpose of marketing programs, and if so, will this data contain relevant fields for determining customer eligibility (e.g., average annual usage)?

A45:

EPE is unable to release proprietary customer information for the purpose of marketing programs. However, EPE will be able to provide a customer eligibility list to confirm participation based on customer class and energy usage, as needed.

Q46: In Section 5.1.B (“Initial Bid Screening Process and Selection Criteria”), the RFP states: “A detailed program implementation plan should be provided.” Does this program implementation plan (PIP) refer to the high-level program implementation schedule belonging in Tab 3, or is an additional PIP required? If so, should this PIP be included in Tab 10?

A46:

In Section 4.2.C Tab 3 – High-Level Program Implementation refers to the high-level schedule of activities and completion dates needed to implement the program, as well as, training and/or program rollout. A detailed program implementation plan should be included in Section 4.2.B Tab 2 – Program Description and Requirements.

Q47: The cost-effectiveness of the program will be evaluated using the Utility Cost Test (UCT). Is there a recommended resource or tool for calculating the UCT to provide to El Paso Electric?

A47:

As directed by Rule 17.7.2 NMAC, EPE uses the Utility Cost Test (“UCT”) to measure cost-effectiveness. The New Mexico Technical Reference Manual contains the deemed savings for measures recognized in the state of New Mexico. The savings from other state Technical Reference Manuals may be used with approval from the New Mexico



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statewide evaluator. Strictly for the purpose of this proposal, please use \$0.0185 per kWh for avoided energy costs and \$85 per kW for avoided capacity costs.

Q48: Are there any limitations regarding which measures can be proposed? Does El Paso Electric recommend any specific measures?

A48:

While EPE does not recommend any specific measures, the proposed measures must be recognized in the New Mexico Technical Reference Manual or in another state's Technical Reference Manual provided approval is received from the New Mexico statewide evaluator. Each program must demonstrate cost effectiveness and meet the Utility Cost Test. EPE will not consider any proposals for refrigerator recycling programs for this RFP. Please note, renewable measures are not considered as energy efficiency measures in the state of New Mexico.

Q49: Is there a recommended resource for the energy savings calculations for each measure (e.g., the Texas TRM)?

A49:

The New Mexico Technical Reference Manual contains the deemed savings for measures recognized in the state of New Mexico. The savings from other state Technical Reference Manuals may be used with approval from the New Mexico statewide evaluator.

A50: Will the contract for each program be awarded to a single vendor, or can it be awarded to multiple vendors?

A50:

A Bidder may be awarded a single program or multiple programs.

A51: The RFP contained information regarding the 2017 budget and energy savings goals; is there an anticipated budget for the 2019-2021 program years?

A51:

We anticipate that the total program budget for the 2019-2021 Programs will be similar to the total 2017 budget. Funding for each program may vary depending upon the accepted proposals and final program budgets are subject to NMPRC approval.

02. A copy of the New Mexico Technical Reference Manual has been included for your reference.



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03. REMINDER PROPOSALS ARE DUE 11/20/2017 AT 5 PM (MST).

04. All other information, instructions, specifications, terms and conditions remain unchanged.

05. Please sign below acknowledging receipt and acceptance of this Amendment, then return with your proposal.

Melissa Muñoz
Negotiator – Contracts

Offeror's Signature

Company

Date